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| Florida Association of Hostage Negotiators***for those who make the call…***April 19, 2023 0900 HoursNegotiating With the ideologically Motivated8:30a-9a Registration and refreshments9a-1145a Course Presentation1145a-1p Lunch on your own1p-5p Course Presentation/Case Study/CertificatesTraining Description:This training is designed to prepare negotiators in negotiating with the ideologically motivated subject and determining strategies for an ideologically motivated person.Training Topics Include:* How Ideologically Motivated Subjects Differ from Traditional Emotional vs Rational Subjects
* Common Ideological Motivations with Real World Examples
* A Practical Model for Designing Negotiation Strategy for an Ideologically Motivated Subject
* Case Study of a Negotiation with an Ideologically Motivated Subject

  | Join us for a presentation on Negotiating w/ the Ideologically Motivated ────────Speaker: Charles (Chuck) CrosbyCommunication CynergyHosted by: Sgt. David M GarciaDavie PDFAHN Region 10 DirectorFor Questions:DGarcia@Davie-FL.Gov954-693-8086FDLE MiamIEOC Classroom1030 NW 111th AveMiami, FL 33172Wed, April, 19, 2023 @ 0900 This training is free for FAHN members and $20 for non-members (price of new membership) |