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| Florida Association of Hostage Negotiators  ***for those who make the call…***    April 19, 2023 0900 Hours  Negotiating With the ideologically Motivated  8:30a-9a Registration and refreshments  9a-1145a Course Presentation  1145a-1p Lunch on your own  1p-5p Course Presentation/Case Study/Certificates  Training Description:  This training is designed to prepare negotiators in negotiating with the ideologically motivated subject and determining strategies for an ideologically motivated person.  Training Topics Include:   * How Ideologically Motivated Subjects Differ from Traditional Emotional vs Rational Subjects * Common Ideological Motivations with Real World Examples * A Practical Model for Designing Negotiation Strategy for an Ideologically Motivated Subject * Case Study of a Negotiation with an Ideologically Motivated Subject | Join us for a presentation on Negotiating w/ the Ideologically Motivated────────Speaker: Charles (Chuck) CrosbyCommunication CynergyHosted by: Sgt.David M GarciaDavie PDFAHN Region 10 DirectorFor Questions:DGarcia@Davie-FL.Gov954-693-8086FDLE MiamIEOC Classroom 1030 NW 111th Ave Miami, FL 33172  Wed, April, 19, 2023 @ 0900  This training is free for FAHN members and $20 for non-members (price of new membership) |