

# Seminar & Negotiator Challenge

Hosted by the Hillsborough County Sheriff's Office  
Crisis Negotiations Team and the Bay Area Negotiator Group

# 2020



## 2020 Negotiator Challenge

The 2020 Bay Area Negotiator Seminar and Challenge will be hosted by the Hillsborough County Sheriff's Office Crisis Negotiations Team, in conjunction with the Bay Area Negotiator Group, at the Museum of Science and Industry Tampa. This is a unique opportunity for Crisis Negotiation Teams from throughout the nation to experience both a seminar and a hands on application of crisis negotiation skills.

On day 1, negotiation teams will participate in a scenario-driven competition. On day 2, participants will attend a series of presentations relative to contemporary issues in crisis negotiations. On Day 3, participants will attend a half-day of presentations/debriefs.

Other negotiators are encouraged to attend the seminar and the challenge for training and observation purposes. Individuals may register to be placed on an ad-hoc, multi-agency team. Judging criteria will be provided to each of the teams prior to the event. Early registration is encouraged.

Teams participating in the competition must provide at least one judge to a judging pool. Judges must have attended at least a 40-hour basic course and have at least 2 years of negotiation experience. Trophies will be awarded to 1st, 2nd, and 3rd place teams. All participants will receive a certificate of participation. Although we are capping the competition entry to 10 teams, individuals are encouraged to sign up, and come to the seminar and the competition as an observer.

### When

**Oct 13-15**  
**8AM - 5PM (Day 1 & 2)**  
**8AM - 12PM (Day 3)**

### Where

**M.O.S.I.**  
**4801 E Fowler Ave**  
**Tampa, FL 33617**

### Register

**CrisisNegotiation.us**  
**\$100/person**

### Hotel Info

#### Embassy Suites USF

3705 Spectrum Blvd  
Tampa, FL 33612

#### Hilton Garden Inn

26640 Silver Maple Pkwy  
Wesley Chapel, FL 33544

#### Holiday Inn Express

2775 Cypress Ridge Blvd  
Wesley Chapel, FL 33544

### BANG/Facility Questions

Sam Portalatin  
(813) 393-9506  
sportala@hcsotampa.fl.us

### Registration Questions

Troy King  
TroyDKing@crisisnegotiation.us

### Curriculum Questions

Deb McMahon  
(417) 594 1499  
crisisnegotiation@gmail.com