Instructors:

James Arey, Ph.D., LPC. Jim retired from the New Orleans Police Department in 2009. He spent 20 years as Commander of their SWAT Crisis Negotiation Team. Retirement lasted one week. He is now a full time Staff Instructor at the Jefferson Parish Sheriff’s Office Academy and Commander of their SWAT Crisis Response Team. Jim is a US Army Veteran having served in the Republic of Vietnam1967-1968. Jim is an adjunct professor at the Loyola University in New Orleans where he teaches Forensic Psychology and Crisis intervention.

Lt. Mark Lowther (Retired) is a US Marine Corps veteran. Lt. Lowther retired after 24 years of service with the Weber County Sheriff’s Office (Ogden, Utah). His background is varied and diverse. He has served as a SWAT hostage negotiator for a major portion of his career. His background and experience comes from serving on two Metro SWAT teams. Lt. Lowther has experience on all levels of negotiations from tech to negotiation team leader. He has personally been involved in numerous threatened suicide and SWAT negotiation incidents. Lt. Lowther was also a primary negotiator during one of the first known hostage negotiations involving social media. Lt. Lowther has extensive background and training in suicide intervention and mental illness. He has instructed law enforcement locally and nationally on law enforcement interaction with suicidal individuals and the mentally ill. Lt. Lowther has presented on crisis/hostage negotiations at conferences for the International Association of Hostage Negotiators, Florida Association of Hostage Negotiators, and the Midwest Association of Crisis Negotiators. He was named by the Utah Tactical Officers Association as the 2012 Crisis Negotiator of the year.

In 2017-18 Mark made three trips to Ukraine where he trained civilians, Law enforcement, Military and The Security Service of Ukraine in verbal de-escalation and crisis/Hostage negotiation. In addition to his duties on the SWAT hostage negotiation team, Lt. Lowther has worked in corrections, patrol, detectives, vice/gangs, motors, warrants, and court security. Lt. Lowther served as part of the Public Safety Law Enforcement Unit assigned to the 2002 Salt Lake Winter Olympics. He has also served on a federal task force as a sworn Special Deputy United States Marshal. Mark has served as a public information officer, watch commander, patrol precinct commander, and court security services commander. Mark, although retired from full time law enforcement, continues to serve as a part time deputy sheriff with over 28 years of service and maintains Utah Peace Officer status.

Lt. Jack Cambria is a recently retired member of the New York City Police Department who has contributed 33 ½ years of exemplary service. He has served for 16 years in the Emergency Service Unit (ESU), whose primary focus is to provide Rescue, Tactical (SWAT), and Counter-Terrorism services to the City of New York. He was assigned to ESU in the ranks of Police Officer, Sergeant and Lieutenant. He has extensive experience and certifications in all facets of these operations, and is a New York State Certified Police Instructor. He holds numerous awards for bravery and dedicated service. He has responded to and served on many high profile assignments such as both World Trade Center disasters, plane crashes, and a variety of hostage and barricade situations, particularly violent and suicidal individuals. He also served as the Rescue Team Manager on the FEMA-Urban Search and Rescue Task Force. Because of his solid foundation of achievements, Jack was assigned to command the agencies elite Hostage Negotiation Team for the last fourteen-years of his career. His duties consisted of coordinating the efforts of over 100 negotiators, who responded throughout New York City to all hostage related assignments. He was responsible for the training and certification of all new negotiators and refresher training of all of the current members of the team. Jack has and continues conducting in-service training for many international, federal, state and local law enforcement and corporate agencies. In 2008, he and two selected members of his team were dispatched to the U.S. Military Base at Guantanamo Bay, Cuba to conduct hostage negotiation training for members of the United States Joint Task Force. He has also served as a technical consultant in the entertainment industry, where he advised on major motion pictures. Jack has authored several scholarly articles on negotiations and has achieved his Masters Degree in Criminal Justice.

Note: Completion of Phase I & Phase II is Mandatory Prior to Attending this Seminar.
Phase III Hostage Negotiations and Crisis Intervention Certification

Course Objectives:
This training module is a continuation of Phase I and Phase II that builds on the solid foundation of both the theories and practicum of Hostage Negotiations.

Phase III will provide a comprehensive understanding of:

A. Supervisory and Management of a Hostage Negotiation Team and Hostage Scene, Expert Witnessing and Prediction of Resolution of Hostage / Barricade Situations.

B. Mentally Disturbed, Suicide Risk Analysis, Managing Threatening Situations, Stress & Anxiety Management and Psychological Threat Assessment

C. Communication and Negotiations Skills with the Mentally Impaired

D. Communication and Negotiation Skills Applicable to Jail and Correction Facilities

E. Dealing with victims of P.T.S. D.

F. This is a Tested Training Class. A 50 Question Test Based on Phase I, II & III will be given. A Passing Score of 70% or greater is required to receive your Certification Certificate. Each student will be critiqued on their ability to fulfill the duties of the primary negotiator

NOTE: To qualify to take Phase III Hostage Negotiations Certification you must have completed Phase I & II Hostage Negotiations through Public Agency Training Council. No other hostage training courses will qualify an individual / team qualify to take Phase III.

Seminar Agenda
Phase III Hostage Negotiations and Crisis Intervention Certification
February 3, 4, 5, 6 & 7, 2020

February 3, 2020
8:00 a.m. - 8:30 a.m. Registration
8:30 a.m. - 12:00 p.m. Jim Arey
Orientation, course introduction and “Psycho-Logic”: How to Understand the Mentally Disturbed Stress and Anxiety Management Techniques
12:00 p.m.—1:00 p.m. Lunch (On Your Own)
1:00 p.m.—4:00 p.m. Suicide Risk Analysis and Intervention Identification and Management of Individuals with Mental Disturbances

February 4, 2020
8:00 a.m. – 12:00 p.m. Mark Lowther
Communication and Negotiation Skills Applicable to Jail and Correction Facilities
12:00p.m.—1:00p.m. Lunch (On Your Own)
1:00p.m.—4:00p.m. Communication and Negotiation Skills Applicable to Jail and Correction Facilities (continued)
Homework Research Assignment

February 5, 2020
8:00 a.m. – 11:30 a.m. Jack Cambria
3 Lectures
1. When It's One of Our Own
11:30 a.m.—12:30 p.m. Lunch (On Your Own)
12:30 p.m.—3:30 p.m. 2. Legal Issues
3. Active Listening: Case Reviews
Homework Research Assignment

February 6, 2020
8:00 a.m. – 4:30 p.m. Student Practical Exercises
Students will be evaluated individually during Role Plays Each student will be rated on their performance and knowledge of Negotiations
11:30 a.m.—12:30 p.m. Lunch (On Your Own)
Homework Research Assignment

February 7, 2020
8:00 a.m. – 12:00 p.m. Mark Lowther
Negotiations with Sovereign Citizens & Extremist Groups
Kevin Otto
Hostage Equipment
Written Test— There will be a 50 question test.
12:00 p.m.
Certificate Presentation

3 Ways to Register for a Seminar!
1. Register Online at www.patc.com — Yellow Link upper left corner
2. Fax Form to Public Agency Training Council FAX: 1-317-821-5096
3. Mail Form to

Public Agency Training Council
5235 Decatur Blvd
Indianapolis, Indiana 46241

*NEW* Federal ID# 47-4078912
NEW* Pre-payment is not required to register **
Upon receiving your registration we will send an invoice to the department or agency.
Checks, Claim Forms, Purchase Orders should be made payable to: Public Agency Training Council
If you have any questions please call 317-821-5095 (Indianapolis)
800-365-0119 (Outside Indianapolis)

Seminar Title: Hostage Negotiations, Phase III
Instructors: Jack Cambria, Jim Arey and Mark Lowther
Seminar Location: Leesburg Police Department
115 E. Magnolia Street
Leesburg, FL 34748

When: February 3, 4, 5, 6 & 7, 2020
Registration Time: 8:00 A.M. (February 3, 2020)

Hotel Reservations:
Hampton Inn
9630 US 441
Leesburg, FL 34748
1-352-375-1053
Contact Hotel for Current Rate (plus tax)

Registration Fee: $695.00 Includes Phase III Hostage Negotiations & Crisis Intervention Certification Course Material, Coffee Breaks, & Certificate of Completion.

Names of Attendees:

1. 
2. 
3. 
4. 

Agency 

Invoice To Attn: ____________________________ (Must Be Completed)

Address ____________________________ State Zip

City ____________________________ State Zip

Email ____________________________

Phone ____________________________

Fax ____________________________