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| Florida Association of Hostage Negotiators  ***for those who make the call…***    JANUARY 4, 2022 from 0800-1700  NEGOTIATING WITH THE IDEOLOGICALLY MOTIVATED  Itinerary:  8a-830a F.A.H.N Registration / sign-in and refreshments  830a-1145a Course Presentation  1145a-1p Lunch on your own  1p-5p Course Presentation Cont. / Case Study / Closing  Course Description:  This course is designed to prepare negotiators in negotiating with the ideologically motivated subject and determining strategies for an ideologically motivated person.  Training Topics Include:   * How Ideologically Motivated Subjects Differ from Traditional Emotional vs Rational Subjects * Common Ideological Motivations with Real World Examples * A Practical Model for Designing Negotiation Strategy for an Ideologically Motivated Subject * Case Study of a Negotiation with an Ideologically Motivated Subject   \*\*\*Certificates will be provided following the training\*\*\* | Join us for an 8- hour Negotiating with the Ideologically Motivated Training────Presenter:Charles (Chuck) CrosbyCommunication CynergyHosted by:Region 2 Director -Sgt. Jason GloverLeon County Sheriff’s OfficeFAHN Region 2 DirectorFor Questions reference FAHN / Course registration:gloverj@leoncountyfl.gov850-556-2930\*Please send a training request up the chain for approval and registrationLocation:Lawton Chiles high school auditorium   7200 lawton Chiles lane,  tallahassee, Florida 32312 \*Cost to Attend:  FREE for FAHN Members  $20 for non-members |