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| Florida Association of Hostage Negotiators***for those who make the call…***JANUARY 4, 2022 from 0800-1700NEGOTIATING WITH THE IDEOLOGICALLY MOTIVATEDItinerary: 8a-830a F.A.H.N Registration / sign-in and refreshments 830a-1145a Course Presentation1145a-1p Lunch on your own1p-5p Course Presentation Cont. / Case Study / ClosingCourse Description:  This course is designed to prepare negotiators in negotiating with the ideologically motivated subject and determining strategies for an ideologically motivated person. Training Topics Include:* How Ideologically Motivated Subjects Differ from Traditional Emotional vs Rational Subjects
* Common Ideological Motivations with Real World Examples
* A Practical Model for Designing Negotiation Strategy for an Ideologically Motivated Subject
* Case Study of a Negotiation with an Ideologically Motivated Subject

\*\*\*Certificates will be provided following the training\*\*\*  | Join us for an 8- hour Negotiating with the Ideologically Motivated Training────Presenter: Charles (Chuck) CrosbyCommunication CynergyHosted by: Region 2 Director -Sgt. Jason GloverLeon County Sheriff’s OfficeFAHN Region 2 DirectorFor Questions reference FAHN / Course registration:gloverj@leoncountyfl.gov850-556-2930\*Please send a training request up the chain for approval and registrationLocation:Lawton Chiles high school auditorium 7200 lawton Chiles lane, tallahassee, Florida 32312\*Cost to Attend: FREE for FAHN Members $20 for non-members |