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| Florida Association of Hostage Negotiators  ***for those who make the call…***    February 10, 2022 from 0800-1700  Conversation starters  Itinerary:  730a-8a F.A.H.N Registration / sign-in and refreshments  8a-1145a Course Presentation  1145a-1p Lunch  1p-5p Group training and presentation close  Course Description:  Conversation Starters is a course designed to prepare negotiators for the beginning of a difficult conversation. Rather than memorizing what to say, this course introduces strategies for starting a conversation and the science behind why those strategies work. Students will discuss:   * In-group / Out-group biases and the effects they have on the negotiator, the subject, and the relationship between the two. * The three components of empathy, how to recognize which is most appropriate, and how to employ them effectively on the negotiator's behalf. * Attentional blindness, cognitive capacity, and the critical nature of team participation in a negotiation. * Improving negotiation tactics and negotiator responses by changing the way we look at the negotiator/subject dialogue.   \*\*Certificates will be provided following the training. | Join us for an 8- hour Conversation Starter training────Presenter:Charles (Chuck) CrosbyCommunication CynergyHosted by:Region 1 Director -Lt. Nesli Suhi-MooreOkaloosa County Sheriff’s OfficeFAHN Region 1 DirectorFor Questions reference FAHN / Course registration:nsuhi@sheriff-okaloosa.org850-259-0091Please Register byFebruary 1, 2022Location:Okaloosa County EOC100 E. COllege BlvdBuilding 210Niceville, FL 32579 Cost to Attend:  FREE for FAHN Active Members  $20 for non-members |