



# Hostage Crisis Negotiations Level I

June 14-18 or Nov. 23-Dec. 3 | IPTM/University of North Florida Jacksonville, Florida

The first in a series of three progressive courses, IPTM's Crisis Hostage Negotiations – Level I addresses the fundamental skills of a successful negotiator. We will prepare you to work as part of an agency negotiation team by teaching you the skills required to respond to a hostage incident or a person in crisis and de-escalate the situation.

You will learn techniques for engagement, de-escalation, team roles and responsibilities, managing intelligence, equipment use and set-up, as well as strategies to overcome resistance and emotional arousal. Challenging practical exercises are an integral part of the course and provide you with an opportunity to practice and improve your negotiation skills.

## Topics

- Introduction to negotiation
- Negotiation philosophy; team responsibilities
- Negotiation techniques
- Behavioral profiles
- Initial response and team set-up (Negotiation Operations Center)
- Personnel and equipment resources
- Information gathering and maintenance
- Stress management
- Use of force issues
- Practical training exercises: individual, pair and team

## Audience

Sworn members of law enforcement or corrections, hostage negotiators, patrol officers, military investigative personnel, non-law enforcement member of a crisis negotiation team, mental health professionals or clergy members supporting law enforcement activities. Requests for exceptions must be approved by IPTM.

## Course Length

40 hours

## Tuition

\$795

## Note

This course meets the Florida Department of Law Enforcement/CJSTC standards and national standards. It does not qualify for Salary Incentive Credit for FDLE course "Hostage Negotiation."

## Registration/Questions

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