

**NEGOTIATIONS COMMAND AND LEADERSHIP**

Hosted by the Sarasota County Sheriff’s Office, Sarasota, Florida

July 28-29, 2021

**Course Duration:** 16 hours

**Max. Number of Students:** 15

**Instructional Setting:** Classroom

**Instructor(s**): Lt.James C. Lilley (Retired)

Certified Police Instructor

Certified ICITAP Master Instructor

HCPD C.I.N.T Commander

Forming Council Member of the

National Council of Negotiation Associations

**COURSE DESCRIPTION:**

This course is designed to ensure a quality presentation of advanced supervisory and management skills for critical incident negotiation teams, with an emphasis on Leadership Styles, Critical Thinking Skills, and Common Mistakes made by Commanders and Leaders.

Topics Include:

* Leadership Styles
* Common Mistakes made by Team Commanders and Leaders
* Planning
* Budgeting
* Policy Development
* Team Building
* Critical Thinking Skills
* Interpersonal Communication Skills
* Team Communication and Recognizing the Needs of Team Members
* Dealing with Team Trauma and the Symptoms of PTSD
* Stress Management for You and Your Team

**INSTRUCTIONAL GOAL:**

This course is designed to provide the active Critical Incident Negotiation Team Commander and or Leader with the advanced skills, techniques and concepts needed to manage today’s Critical Incident Negotiation Teams. At the end of this course, the Team Commander and or Leader will be able to identify the stress and trauma their team experiences, as well as their individual needs, in order to provide the help they need during and after a critical incident. An understanding as well as practical knowledge of these concepts and skills is fundamental for Critical Incident Negotiation Team Commanders and Leaders to successfully supervise and manage today’s Negotiation Teams.

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**Dates and Locations:**

July 28-29, 2021

Class Times: 0800-1700hrs

Sarasota County Sheriff’s Office

6010 Cattleridge Blvd.

Sarasota, Florida 34232

**Course Fee**: $279.00

“Professional Training for Today’s Law Enforcement”

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